

LIST OF MAJOR DELIVERIES

| Year | Name of Client | Project Description | Project Budget | Contact Person |
|------|---|--|----------------|---|
| 2005 | Customs Department of Moldova (World Bank project) | Computerization of the Customs Department of Moldova – Supply of Oracle licenses & support (Oracle Database Enterprise Edition, Data Mining option, Diagnostics Pack, Tuning Pack, Change Management Pack, OLAP option, Internet Developer Suite, Discoverer Desktop Edition), and Oracle training - subcontractor of HP | 670,000 \$ | Mr. Grigore Varanita |
| 2005 | Ministry of Defense of RM | Supply of IT equipment for internal use (90 HP personal computers) | 60,000 € | Ms. Nade Bogoevska, President of the Public Procurement Committee |
| 2005 | Ministry of Internal Affairs of RM (EAR project) | Supply, installation and configuration of telecommunication equipment for connection of border crossings on the territory of RM with central locations of the Border Police (Cisco, HP, Marconi, Nera) | 2.350.000 € | |
| 2005 | Ministry of Agriculture, Forestry and Water Management of RM (EAR project) | Supply of IT equipment for internal use | 189,000 € | |
| 2005 | Directorate of Civil Aviation of RM (EBRD donation) | Upgrade of hardware and software platforms (Alpha server, Cisco routers, Firewall, personal computers, printers, training) | 170,000 € | Mr. Vladko Krstevski, Project Manager |
| 2005 | Macedonian Railways, RM | IT equipment for the Information system of Macedonian Railways (HP Intel based servers, personal computers, storage, D-Link and 3COM network equipment, HP printers, Epson multifunctional devices and scanners, software for backup, anti-spam, anti-virus, Exchange, MS SQL database, training) | 160,000 € | |

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| 2005 | Ministry of Environment and Spatial Planning, Kosovo (EAR Kosovo project) | Environmental Data Management System-EDMS, based on Geographical Information System - software (MapInfo, MS SQL and .NET) and training | 147,000 € | |
| 2005 - 2006 | Savings House Moznosti d.o.o. | Configuration, supply, installation and maintenance of IT platform (hardware, system software) for the information system of the savings house (cluster of 2 HP servers from rx2620 series with SUSE-Linux operating system, Oracle RAC, Modular SAN Array 1000 etc.) | 49,500 € | Snezana Andova, Director |
| 2006 - 2007 | Ministry of Finance of RM - Directorate for Money Laundering Prevention – now Department of Prevention of Money Laundering and Terrorism Financing (EAR project) | IT solution for support of the operations of the Directorate (computer-communication equipment, COTS and development of specialized software solutions: Case Management application; Document and Workflow Management Application (Xerox Docushare); Systems security base on Cisco, CheckPoint, Entrust, Aladin technologies; Infrastructure based on HP, Cisco, Microsoft and Oracle (Database, Application Server); Analytical tools (I2, Oracle Business Intelligence and SPSS) | 947,000 € | Ms. Gordana Naceva, Head of Department of Analysis |
| 2006 | National Bank of RM | Supply of IT equipment for internal use (HP, Cisco, MS) | 120,000 € | |
| 2006 | Ministry of Defense of RM | Supply of software for IT infrastructure management (HP Openview Network Node Manager for 250 nodes, HP Openview Operations: agents for 30 servers, Oracle, Microsoft SQL Server, Microsoft Exchange, Microsoft Active Directory and Microsoft Virtual Server) | 40,000 € | Dragan Nikolovski, IT manager |
| 2006 - 2007 | Ministry of Local Self-Government of RM (EAR project) | Central Database of Municipal Urban Plans (Mapinfo, Oracle, design and development of web-based application, training) | 182,000 € | Mr. Rahim Musliu |
| 2006 | AD Macedonian Telecommunication, RM | Frame contract for supply of optical cables and equipment – supply of Reichle&DeMassari equipment | n/a | Mr. Tomislav Vasilevski, Procurement Officer |

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| 2006 | AD Macedonian Telecommunication, RM | Supply of RISK architecture server equipment for upgrade of the SAP/R3 hardware (2 Alpha servers, with 3 years maintenance and support contract) | 180,000 € | Mr. Mile Mircevski, IT manager |
| 2006 | AD Macedonian Telecommunication, RM | Supply of RISK architecture server equipment for the Billing System (PA Risk Rack Mountable Server, with 4 years maintenance and support contract) | 60,000 € | Mr. Mile Mircevski, IT manager |
| 2006 – 2007 | Office of Judiciary Administration, Kosovo (EU funded) | Technical assistance for the process of automation of functioning of 5 District, 25 Municipal, 25 Minor Offence Courts and Prosecutors Offices, development and implementation of a CMIS application, training of IT Administrators and end-users, upgrade of the existing Kosovo Legal Lexicon etc. | 388,000 € | Ms. Mihaela Simion, Senior International Officer |
| 2006 – 2007 | Ministry of Environment and Spatial Planning of RM (EAR project) | Supply and installation of GIS software (MapInfo Professional, Vertical Mapper), comprehensive solution for network backups (TNTnios, NetBackup Enterprise), training and support | 44,500 € | Ms. Gordana Kozuharova, EU Projects' Manager |
| 2007 | QBE Insurance Company | Supply of 250 Oracle Internet Application Server Enterprise Edition Licenses & Support | Confidential (special pricing based on global agreement between QBE and Oracle) | Ms. Kevser Lalicic, IT manager |
| 2007 | State Authority for Geodetic Works, RM (World Bank project) | Supply of network equipment (Cisco Central Routing Switch, Desktop switches, VPN and Security Appliance – firewall, Network Management Software), UPSs, complete installing of network equipment in cabinets and racks, with basic configuring (except for switches), functionality testing and initial starting up of equipment | 99,000 \$ | Mr. Slavko Micevski, Procurement Specialist |

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| 2007 | AD Macedonian Telecommunication, RM | Supply of equipment for the Provisioning System (HP Itanium rx6600) and for Oracle Real Application Cluster (HP Itanium rx2660 Cluster, Oracle Database Enterprise Edition and Oracle RAC licenses), with 4 years maintenance and support contract | Confidential (special pricing based on global agreements between Deutsche Telecom and HP / Oracle) | Mr. Stojce Dimov, Head of Data Centre Management Department |
| 2007 | AD Macedonian Telecommunication, RM | Supply of equipment (2 x HP Itanium rx7640 servers) for the Mediation System and the Disaster Recovery System, with 4 years maintenance and support contract | Confidential (special pricing based on global agreements between Deutsche Telecom and HP / Oracle) | Mr. Stojce Dimov, Head of Data Centre Management Department |
| 2007 | T-Mobile, Macedonia | Upgrade of Alpha GS80 Billing servers | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Aco Blazevski, OS Administrator |
| 2007 - 2008 | Faculty of Administration and Management of Information Systems, Bitola, RM | IT, electronic and video equipment (3 HP DL380 G5 servers, 130 HP personal computers, 34 printers, network equipment, 15 Epson projectors with screens, 27 HP notebooks, telephone switch, audio equipment, parking lot control system etc.) | 155,000 € | Ms. Violeta Manevska, Dean |
| 2007 - 2008 | Assembly of the Republic of Macedonia | Upgrade/replacement of the network infrastructure (Cisco routers, switches, ASA, R&M passive network equipment) | 175,000 € | Mr. Mane Necev, IT Manager |
| 2007 - 2008 | CableTel, Macedonia | Backbone/distribution network for cable TV service provisioning (Cisco switches and UBRs) | 450,000 \$ | Mr. Dean Vlahovic, CTO |

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| 2008 | T-Mobile, Macedonia | Supply of equipment for the Number Portability project (HP ProLiant servers) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Mile Georgiev, Procurement Department |
| 2008 | Macedonian Telecom | IP Monitoring platform (supply and installation of HP hardware and software, implementation, customization and integration of HP BTO products: NNM, PI, RAMS, Dashboard, BAC SAM and BAC SLM, Oracle, support and maintenance) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Bojanco Mitev, COM Directorate |
| 2008 | Macedonian Telecom | Hardware and support for the Revenue Assurance System - HP ProLiant DL380 G5 server, HP StorageWorks 2012fc Dual Controller Modular Smart Array | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Stojce Dimov, Head of Data Centre Management Department |
| 2008 | Macedonian Telecom | Storage for the Fraud Management System – HP StorageWorks 2012fc Dual Controller Modular Smart Array | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Stojce Dimov, Head of Data Centre Management Department |
| 2008 | Macedonian Telecom | Hardware and support for the Alcatel Traffic Measurement Tool - HP DL380R05 X5450 4G Perf server, notebooks for management and additional equipment | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Stojce Dimov, Head of Data Centre Management Department |

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| 2008 | Macedonian Telecom | Equipment and support for the upgrade of the SAP system – 3 x HP rx3600 HP-UX serves, rack, notebooks for management and additional equipment | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Stojce Dimov, Head of Data Centre Management Department |
| 2008 | Macedonian Telecom | Equipment and support for the regional centers – 13 x HP DL360R05 CTO servers | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Ms. Klimentinka Ilieva, IT Department |
| 2008 | GAMA Power Systems Inc. | Supply of IT equipment, services and maintenance (HP server, 40 HP personal computers and peripheral devices, two Xerox photocopiers, printer-plotter, network planet equipment, structural cabling of the passive network equipment, Alcatel exchange with 70 extensions and access control, monitoring equipment as well as operating systems software Microsoft Windows and anti-virus solutions Antivirus NOD32) | 80,000 € | Mr. Onur Gezmisogullari and Mr. Goran Lazarov, Purchaser |
| 2008 | State University Goce Delchev – Stip, Republic Of Macedonia | Supply of passive network equipment for the needs of the University computer network (R&M, Legrand) | 77,000 € | Mr. Sasha Mitrev, Rector of the University |
| 2008 - 2009 | Capital Bank AD Skopje, Republic of Macedonia | Computer-communication equipment for the needs of the core banking system (5 x HP ProLiant DL360 Generation 5 and 3 x HP ProLiant DL180 Generation 5 servers), rack with accessories, UPSs, 50 desktops and notebooks, Microsoft licenses, Cisco 2821 and Cisco 1841 routers etc.) | 91,000 € | Ms Elena Petkoska, Head of IT Department |

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| 2008 | Procredit Bank AD Skopje, Republic of Macedonia | Supply of 1000 Aladdin e-tokens for strong authentication, 2 x HP ProLiant DL320 servers and other equipment for the needs of the bank's branches | 17,000 € | Mr. Vangel Markovski, Head of IT Department |
| 2008 | Employment Service Agency of the Republic of Macedonia (EU funded project) | Supply, installation and configuration of server equipment for the Information system of the Employment Agency (12xHP DL360R05 servers, 2 racks with accessories, 2 HP 2012fc DC Modular Smart Array storages, 2 HP StorageWorks 4/8 SAN Switches, 2 UPSs, Cisco ASA 5510, Microsoft Windows Server, SQL, Exchange and ISA, Veritas Backup Exec, Sophos antivirus software etc.) | 117,000 € | Ms. Silvana Trajkovska, Head of IT department |
| 2008 | General Secretariat of the Government of the Republic Of Macedonia | Delivery, installation and putting into operation of IT equipment for the needs of General Secretariat of the Government of the Republic Of Macedonia. (60 HP Compaq dx2400 desktops, 45 printers (including scanners and multifunction devices), 8 x HP DL380G5 servers, MSA2000 storage, rack mounted, modules for the upgrade of the storage system, UPSs etc. | 91,000 € | Mr. Goran Markovski Head of IT department |
| 2008 - 2009 | Secretariat for European Affairs of the Republic of Macedonia | Delivery, installation, configuration and support of server equipment for the needs of the IS for Integrated Border Management (33 HP DL380R05 servers, 13 racks and accessories, 13 UPSs, HP EVA4400 Dual Controller Array external storage, HP StorageWorks 4/8 SAN Switch, Microsoft licenses, Veritas software etc.) | 190,000 € | Mr. Igor Mircheski, Ministry of Information Society |

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| 2009 - 2010 | Customs Administration of the Republic of Macedonia | <p>Specialized software system for customs needs fully integrated with European Customs system, compatible with European directives and in accordance with developments of newly defined functions: Summary Declarations, Customs Declarations, Customs Input and Access, Tariff, Risk Assessment, Revenue Collection and Accounting, Management Information, Systems and Reporting, Interfaces with External Systems</p> <p>And other modules: E-learning platform, Counterfeiting module, Knowledge Base and Knowledge Management module, Excise Module, Datawarehouse, Customs Chemical Laboratory Module</p> <p>Migration from the exiting Information system on to the new software solution, training for the usage of the new system and it's maintenance.</p> | 284,971 € | Mr. Dejan Rajcanovski Head of IT department |
| 2009 | Office of the Financial Police | Printers and Multifunction devices | 11,000 € | Mr. Jane Shilev, |
| 2009 | Macedonian Telecom | IT equipment for JPH project (7 HP DL360 servers) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Dragan Penkov |
| 2009 | Macedonian Telecom | Storage for the needs of Archive of Macedonian Telecom (HP 2012fc DC Modular Smart Array) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mrs. Klimentinka Ilieva, IT |
| 2009 - 2010 | State University Goce Delchev – Stip, Republic Of Macedonia | Notebooks | 20,000 € | Mr. Sasha Mitrev, Rector of the University |

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| 2009 | QBE Macedonia | Migration of Oracle NUP licenses | Confidential (special pricing based on global agreements between QBE and Oracle) | Mrs. Kevser Lalicic, IT Manager |
| 2009 | Office for Prevention of Money Laundering and Financing Terrorism | Hardware and software equipment for the needs of the IS of Office for Prevention of Money Laundering and Financing Terrorism (UPS, UPS management, HP Command View SW EVA, Xerox DocuShare и Kerio licenses) | 30,000 € | Mr. Igor Karanfilovski |
| 2009 | General Secretariat of the Government of the Republic Of Macedonia | IT equipment for the needs of the IS of General Secretariat of the Government of the Republic Of Macedonia (HP Printers, scanners, Multifunction devices, Video equipment, upgrade of existing HP storage, antivirus software Kaspersky) | 34,000 € | Mr. Goran Markovski, Head of IT department |
| 2009 | T-Mobile Macedonia | IT equipment for the needs of designer office (agency) of T-mobile Macedonia (Scanner HP DJ4520 A0, Printer HP T610 24in A1) | 18,000 € | Mr. Andrej Tokarev |
| 2009 | Ministry of Economy, Republic of Macedonia | IT equipment for the needs of the IS of Ministry of Economy, Republic of Macedonia (HP servers and UPS, Microsoft licenses, Cisco Router) | 22,000 € | Mr. Daut Hajrulai |
| 2009 | Real Estate Cadastre Agency | Delivery and installation of MS Office licenses (OfficeStd 2007 OLP NL Gov - Microsoft Excel, Microsoft Outlook, Microsoft Powerpoint, Microsoft Word) | 29,000 € | Mr. Goce Gruevski, Head of IT department |
| 2009 - 2010 | Assembly of the Republic of Macedonia | Extension of active and passive network equipment (Cisco Catalyst 3560 48 10/100/1000T PoE switches, CAT7 FTP cable , optical cable 50/125 , splice cassettes ; CAT6 Patch panels and connection modules , patch cords) | 37,000 € | g-din Mane Necev, IT Manager |

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| 2009 - 2010 | Macedonian Telecom | Upgrade of IT Monitoring platform for covering IPTV services (delivery and installation of HP hardware and software, upgrade, implementation, adaption and integration of HP BTO products: NNMi, RAMS, SiteScope, BAC/SAM, BAC/SLM, Operations, support and maintenance) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mr. Bojanco Mitev, Project Manager, |
| 2009 - 2010 | State University Goce Delchev – Stip, Republic Of Macedonia | Active network equipment (Extreme switch, 10 Extreme Summit X450e-48p, 3 Extreme Stacking Cable, 20 Cisco 1000 BASE-LX Multimode Transceiver, 20 R&M LC-PC/LC-PC, CISCO 2-Port Fast Ethernet High-Speed) | 57,000 € | Mr. Sasha Mitrev, Rector of the University |
| 2009 - 2010 | Macedonian Telecom | IT equipment for Macedonian Telecom IT center (12 HP DL360G6 servers) | Confidential (special pricing based on global agreements between Deutsche Telecom and HP) | Mrs. Klimentinka Ilieva, IT |